



**St. John Ambulance**

**SAVING LIVES**  
at work, home and play

The enclosed information and offer is presented by  
St. John Ambulance NS/PEI specifically for:



Nova Scotia Auto Dealer Safety Association  
c/o

Lisa Misener, Associate Executive Director  
information@nsadsa.ca 902-800-0933

Standing Offer valid through December 31, 2025 (renewable)

Questions? Call us at 1-800-565-5056 or contact one of the associates listed below for assistance:

**Business Development**

Jason Brachvogel  
Manager of Business Development  
[jason.brachvogel@sja.ca](mailto:jason.brachvogel@sja.ca)  
902.377.2405

**Course Fulfillment**

Darlene Churney  
Manager of Client Services  
[darlene.churney@sja.ca](mailto:darlene.churney@sja.ca)  
902.377.2200

**Product Fulfillment**

Cindy Elliott  
Accounting Technician  
[cindy.elliott@sja.ca](mailto:cindy.elliott@sja.ca)  
902.377.2402

**Learning Opportunities**

Iyad Mansour  
Director of Learning/Training  
[iyad.mansour@sja.ca](mailto:iyad.mansour@sja.ca)  
902.377.2403

# Thank you

sja.ca



## St. John Ambulance

Proceeds from St. John Ambulance training programs, first aid kits and AEDs support our local charitable activities:

### First aid response

Each year, close to 300 trained volunteers provide over 25,000 hours of available medical first response at local community gatherings, sporting and recreational events across Nova Scotia and PEI.



### Community emergency response program

St. John Ambulance plays a vital role in the critical areas of emergency preparedness and response across Canada when a natural or human disaster strikes.

### Therapy dog program

In Nova Scotia and PEI, over 400 volunteer Therapy Dog Teams bring over 3,000 hours of comfort, joy and companionship to children, the elderly, the lonely and sick, by visiting them at home or in community and institutional settings.



### Youth programs

Youth are given the opportunity to develop into confident and skilled members of their community through health and safety oriented training, community-based volunteer service and leadership opportunities.



## St. John Ambulance

### Premium First Aid Certification Programs

SJA is pleased to offer our premium First Aid training programs at special rates for Nova Scotia Auto Dealer Safety Association staff and member companies.

#### Basic (Emergency) First Aid, CPR-C & AED

**Description:** Designed to comply with the CSA Z1210-24 Standard. [\(Click for info\)](#)  
3-Year certification. Recertification available.

**Duration/Format:** 1 Day (6.5 hours + breaks) for 10-18 attendees.

**Pricing:** **NSADSA Member: 15% Off General Public Rate (+NO HST)**

#### Intermediate (Standard) First Aid, CPR-C & AED

**Description:** Designed to comply with the CSA Z1210-24 Standard. [\(Click for info\)](#)  
Meets OHS and WFA standards. 3-Year certification. Recertification available.

**Duration/Format:** 2 Day (13 hours + breaks) for 10-18 attendees.

**Pricing:** **NSADSA Member: 15% Off General Public Rate (+NO HST)**

#### Opioid Poisoning Response Training (OPRT)

*A trauma-informed approach to opioid poisoning awareness for companies or community groups. Provides instruction and information on stigma and harm reduction, how Naloxone works in the brain, administering both Nasal and Intramuscular (IM) Naloxone, and self-care after a traumatic event.*

**Duration/Format:** 90 minutes, Virtual or In-person (instructor-led); 1-25 attendees (no minimum)

**Pricing:** **\$495 flat fee. Includes two (2) FREE Nasal Naloxone kits\* (value \$450)**  
*\*free kit offer valid until September 1, 2025*

**NOTE: There is no HST on SJA First Aid Certification Programs. Prices are net/total.**

#### Other Related Health & Safety Courses

*Available online, self-paced.*

**WHMIS - GHS Standard** – Duration: 3 Hours

[Click to view](#)

**Transportation of Dangerous Goods** – Duration: 90 minutes

[Click to view](#)

**Cannabis Workplace Safety for Employees** – Duration: 45 minutes

[Click to view](#)

**Cultural Competency in the Workplace** – Duration: 1.5 - 3 Hours

[Click to view](#)

**Infection Control and Prevention for Healthcare Workplaces** – Duration: 1-2 hours

[Click to view](#)

**Respectful Workplace: Preventing Harassment and Violence** – Duration: 90 minutes

[Click to view](#)

As a charitable organization, all training programs are tax exempt. Travel and accommodation fees may apply. Refer to St. John Ambulance terms and conditions.



## St. John Ambulance

### Mental Health & Wellness Certification Programs

SJA is pleased to offer our workplace mental health and wellness training programs at special rates for Nova Scotia Auto Dealer Safety Association staff and member companies.

#### Mental Health & Wellness - Peer to Peer

*This course was developed with assistance from the TEMA Foundation to help all people in any work or team environments to better recognize when a colleague is experiencing mental health distress. Participants will better recognize the signs of possible mental health injuries and how/where to get help.*

Duration/Format: 1 Day (6.5 hours + breaks) virtual or in-person for 10-25 attendees ([click for info](#))

Format/Pricing: **In-person: NSADSA Member 10% off general public rates**  
**Virtual: \$140 pp (based on National NFP rate as of Jan 1, 2024)**

#### Mental Health & Wellness - Managers & Leaders

*Similar to our "Peer to Peer" program, this course is designed for managers and leaders, across any industry, who are looking for tools on how to better recognize signs of distress amongst their team, respond to an employee experiencing mental health concerns, and create a culture of psychological safety in their workplace.*

Duration/Format: 1 Day (6.5 hours + breaks) virtual or in-person for 10-25 attendees ([click for info](#))

Format/Pricing: **In-person: NSADSA Member 10% off general public rates**  
**Virtual: \$140 pp (based on National NFP rate as of Jan 1, 2024)**

**NOTE: There is no HST on SJA Mental Health & Wellness Programs. Prices are net/total.**

### First Aid Products

#### First Aid Kits & Supplies

We recommend all employees have immediate access to first aid kits and related supplies, regardless of proximity to buildings or facilities. All NSADSA members will receive 10% off listed retail price of SJA First Aid Kits and supplies. A dedicated inventory list of NSADSA-vetted/requested products may be available based on consultation. Please consult local NS/PEI office for correct pricing and availability.

**To order, please contact Cindy Elliott directly for all options – [cindy.elliott@sja.ca](mailto:cindy.elliott@sja.ca) or 902.377.2402**

#### AEDs & Supplies

Fact: AEDs help save lives. With the purchase of any AED, NSADSA members will receive 50% off an AED display wall cabinet or a free response kit. Other incentives or discounts for combined orders may be available at time of purchase. Contact us for available inventory and options.



## St. John Ambulance

### Terms and conditions

#### Course Professionalism:

St John Ambulance Instructors are trained through an Instructor Development Program to become experts in teaching the public to become proficient first aiders at work, home or play. All Instructors are provided updated course materials/subject matter and are required to teach the requisite number of courses each year necessary for maintenance of good standing. To ensure appropriate Instructor standards, St. John Ambulance conducts annual course monitoring, refresher training and workshops, student evaluations for each class, and regular instructor communications.

All St. John Ambulance courses meet the regulations of the Nova Scotia Workers Compensation Board, Occupational Health and Safety Act and comply with the CSA Z1210-24 standard. St. John Ambulance is authorized by the WCB OH&S Act to issue first aid certificates and deliver courses in first aid. We are ISO 9001:2015 approved and offer quality products and services to our customers and clients throughout Atlantic Canada. All first aid kits are designed to comply with the CSA Z1220-24 Standard.

#### Course Attendance:

Minimum of 10 people and a Max of 18 persons for each private course (Emergency and Standard First Aid). Private classes required for less than the minimum attendees can still proceed, pending the confirmation and acceptance that SJA will be billing based on the minimum requirement of 10 students, unless otherwise noted.

#### Course Certificates:

Printed and digital course certificates are available for all students. In cases where the student names are provided prior to the class and adequate notice has been given and time permits, course completion certificates will be preprinted and sent with the instructor for distribution at the end of the class, pending completion. If SJA is unable to preprint the certificates due to time constraints, they will be sent out after the course.

#### Instructors Outside of urban centres:

There are no travel expenses (other than parking) for instructors, provided that SJA has an instructor available in that local area. In the case where we do not have an instructor available at the time of the course, reasonable and economical travel and expenses (mileage, hotels, parking, meals) will be provided in the estimate and are the responsibility of the customer.

#### Cancellation Policy:

Course fees are non-refundable. Private classes which are cancelled more than 3 (three) business days prior to the scheduled start date, will be subject to a \$50 (+ Tax) administration fee. A private class that is cancelled within 3 (three) business days prior to the scheduled start date, will be subject to a \$150 group cancellation fee. Failure to attend a scheduled class will forfeit the full class fee based on the minimum number of students required.

#### Payment Terms:

All course bookings to be paid in full, or Net 30 days for invoices with an existing credit account. Credit applications with references must be submitted in advance. Interest charges on overdue invoices may apply.



## St. John Ambulance

### Keeping our communities safe, healthy and prepared.

St. John Ambulance provides premium basic, intermediate, marine and advanced first aid/CPR/AED training, along with mental health and wellness programs, opioid response training, AEDs and first aid kits and supplies. [Contact us to explore various options.](#)



#### Premium First Aid Training

Standardized training for basic, intermediate, marine and advanced levels of First Aid, CPR and AEDs for the workplace, school or personal interest. Available as in-class or blended/online.



#### Mental Health & Wellness

Our *Peer to Peer* or *Manager & Leader* programs help participants better recognize the signs of possible mental health injuries and how/where to get help for coworkers and teammates.



#### Opioid Response Program

Opioid poisoning is an ongoing crisis affecting people of all ages. Don't be unprepared in a life-or-death situation. Contact us to learn more about Opioid Response Training for your group.



#### WHMIS (GHS) training

Danatec's award-winning, industry recognized WHMIS online training course is for initial or re-certification training for all persons involved in handling workplace chemicals.



#### AED Units & Supplies

Sudden cardiac arrest can happen to anyone, anywhere at anytime, even to those with no prior symptoms. A quickly accessible Automated External Defibrillator (AED) can save a life.



#### First Aid Kits & Supplies

Portable, well-stocked and affordable, St. John Ambulance first aid kits are the perfect safety choice for home, work, on the road or at sea. Available in various sizes to meet local workplace regulations.

Questions? Call us at 1-800-565-5056 or visit [www.sja.ca](http://www.sja.ca) for more information.

#### Nova Scotia Office

72 Highfield Park Drive,  
Dartmouth, NS B3A 4X2

#### Cape Breton Office

201 Churchhill Drive, Suite 304  
Membertou, NS B1S 0H1

#### Prince Edward Island Office

410 Mt Edward Road,  
Charlottetown, PE C1E 2A1